

# Why choose COAS?

# How we work

We do not have a marketing and sales department. Therefore we do not hop from one great client to the next but opt for long lasting relations. We do not work for clients... We tend to work with clients. This increases trust, the speed of acting together and leads to higher efficiency.

# Fixed price or agile?

The option on how to manage a project depends on trust and who's taking the risk. We're happy to take the risk and offer a large part of the development upfront for a fixed price. In case flexibility in the deliverables is required we can work in an agile manner on time & materials.

# The COAS way

All our people have a background in programming therefore we won't sell you something that is not feasible. We think it's important to transfer information as accurate as possible by removing the layers. For this reason you're not talking to a sales person but you will have direct access to the people doing the work.

## **We do software, generic software**

Building flashy websites and graphics design is a different business from building flexible and generic systems. We think you can't be good at both. We like to understand your business and design the systems around it that interface with your off-the-shelf software and other processes.

# One rate

We use a simple single billing rate for all our customers. We removed the complexity of different rates for different roles and tasks.

# Got curious?

Feel free to contact us at +31 (187) 49 3222 and ask for Janco (Managing Director), Evert (Founder) or send an email to [janco.tanis@coas.com](mailto:janco.tanis@coas.com) or [evert.de.blok@coas.com](mailto:evert.de.blok@coas.com)